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Morning Notes July 24, 2009

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BFG

- The Major Indexes see their BFG scores close to 20. The bulls are in control.
- Trend scores getting exhausted.
- New sells of note IBB IYH XLV UTY XLU XHB MVR IJJ.

| Symbol | Name | Close | Change | Net% | Trend | BFG Score | BFG Signal | Note | BFG Buy Point | BFG Neutral Line | BFG Sell Point |
|--------|-----------------------------------|---------|--------|-------|-------|-----------|----------------|----------|---------------|------------------|----------------|
| IBB | ISHARES NASDAQ BIOTECHNOLOGY | 76.54 | 3.38 | 4.62% | 24.1 | 25.93 | NEW SELL | | 67.90 | 71.66 | 75.42 |
| IYH | ISHARES DOW JONES US HEALTHCARE | 56.05 | 1.36 | 2.49% | 34.0 | 23.41 | NEW SELL | | 51.90 | 53.81 | 55.72 |
| XLV | HEALTH CARE SELECT SECTOR SPDR | 27.42 | 0.54 | 2.01% | 37.6 | 22.49 | NEW SELL | | 25.38 | 26.34 | 27.30 |
| PPH | PHARMACEUTICAL HOLDRS | 62.17 | 0.94 | 1.54% | 34.6 | 22.09 | Potential Sell | 15% Rule | 57.52 | 59.73 | 61.94 |
| \$DRG | AMEX PHARMACEUTICAL INDEX | 277.00 | 4.01 | 1.47% | 27.3 | 21.85 | Potential Sell | 15% Rule | 252.61 | 264.27 | 275.92 |
| \$BTK | AMEX BIOTECHNOLOGY INDEX | 844.13 | 33.44 | 4.12% | 16.9 | 21.68 | Potential Sell | 15% Rule | 565.37 | 699.12 | 832.87 |
| EWD | ISHARES MSCI SWEDEN INDEX | 20.93 | 0.77 | 3.82% | 20.1 | 21.57 | Potential Sell | 15% Rule | 16.54 | 18.65 | 20.76 |
| FXI | ISHARES FTSE_XINHUA CHINA 25 INDE | 42.06 | 1.64 | 4.06% | 28.7 | 21.44 | Potential Sell | 15% Rule | 35.23 | 38.53 | 41.82 |
| EWM | ISHARES MSCI MALAYSIA INDEX | 9.70 | 0.22 | 2.32% | 18.8 | 21.27 | Potential Sell | 15% Rule | 8.35 | 9.00 | 9.66 |
| EWK | ISHARES MSCI HONG KONG INDEX | 15.27 | 0.55 | 3.74% | 23.4 | 21.12 | SELL 07/20/09 | | 12.56 | 13.88 | 15.20 |
| \$UTY | PHLX UTILITY INDEX - CAP WEIGHTED | 395.54 | 9.67 | 2.51% | 35.5 | 20.87 | NEW SELL | | 362.12 | 378.48 | 394.83 |
| XLB | MATERIALS SELECT SECTOR SPDR | 28.52 | 0.94 | 3.41% | 25.6 | 20.84 | Potential Sell | 15% Rule | 23.30 | 25.86 | 28.41 |
| XLU | UTILITIES SELECT SECTOR SPDR | 29.10 | 0.74 | 2.61% | 36.1 | 20.74 | NEW SELL | | 26.56 | 27.81 | 29.05 |
| XLU | UTILITIES SELECT SECTOR SPDR | 29.10 | 0.74 | 2.61% | 36.1 | 20.74 | NEW SELL | | 26.56 | 27.81 | 29.05 |
| XHB | SPDR S&P HOMEBUILDERS | 13.51 | 0.62 | 4.81% | 22.2 | 20.52 | NEW SELL | | 10.15 | 11.81 | 13.47 |
| \$MSH | MORGAN STANLEY HIGH TECH INDEX | 497.75 | 13.62 | 2.81% | 17.3 | 20.47 | Potential Sell | 15% Rule | 414.39 | 455.59 | 496.78 |
| \$NDX | NASDAQ 100 INDEX | 1601.52 | 36.52 | 2.33% | 16.4 | 20.32 | Potential Sell | 15% Rule | 1365.04 | 1482.35 | 1599.66 |
| \$MVR | \$MVR | 139.29 | 4.01 | 2.96% | 30.1 | 20.21 | NEW SELL | | 117.75 | 128.46 | 139.18 |
| \$CYC | MORGAN STANLEY CYCLICAL INDEX | 638.90 | 22.37 | 3.63% | 16.7 | 20.16 | Potential Sell | 15% Rule | 485.62 | 561.96 | 638.29 |
| IYT | ISHARES DOW JONES TRANSPORTATIC | 62.69 | 1.84 | 3.02% | 29.5 | 20.12 | Potential Sell | 15% Rule | 53.40 | 58.03 | 62.66 |
| IJJ | ISHARES S&P MIDCAP 400 VALUE INDE | 55.77 | 1.57 | 2.90% | 26.5 | 20.05 | NEW SELL | | 48.29 | 52.02 | 55.76 |







| BFG Index and ETF Open Long/Short Ideas | | | | | | | | | | |
|---|-------------------|--------|----------|-------------|-----------|-----|----------|------------------|--------|-------------------------|
| Symbol | Index or ETF Name | Signal | BFG Rank | Entry Price | 7/23/2009 | P/L | % Change | Date Signal Open | Status | Duration (trading days) |

| Symbol | Index or ETF Name | Signal | BFG Rank | Entry Price | 7/23/2009 | P/L | % Change | Date Signal Open | Status | Duration (trading days) |
|--------|-------------------|--------|----------|-------------|-----------|-----|----------|------------------|--------|-------------------------|
|--------|-------------------|--------|----------|-------------|-----------|-----|----------|------------------|--------|-------------------------|

MAJOR INDEX Longs

none

MAJOR INDEX Shorts

none

INDEX and ETF Longs

none

INDEX and ETF Shorts

| | | | | | | | | | | |
|-----|--------------------------------|------|------|-------|-------|--------|---------|----------|------|---|
| EWN | iShares MSCI Netherlands Invst | Sell | 17.6 | 16.38 | 16.78 | (0.40) | (2.44%) | 07/17/09 | Open | 4 |
| EWY | iShares MSCI South Korea Inde | Sell | 18.9 | 39.36 | 39.89 | (0.53) | (1.35%) | 07/20/09 | Open | 3 |
| EWH | iShares MSCI Hong Kong Index | Sell | 21.1 | 14.77 | 15.27 | (0.50) | (3.39%) | 07/20/09 | Open | 3 |

| Index or Sector Grouping | Symbol | Name | Close | Change | Net% | Trend | BFG Score | BFG Signal | Note | BFG Buy Point | BFG Neutral Line | BFG Sell Point |
|--------------------------|---------|-----------------------------------|---------|--------|--------|-------|-----------|----------------|----------|---------------|------------------|----------------|
| | \$INDU | DOW JONES INDUSTRIALS - 30 STOCK | 9069.29 | 188.03 | 2.12% | 33.0 | 19.14 | | | 7919.60 | 8507.08 | 9094.57 |
| | \$COMPQ | NASDAQ COMPOSITE INDEX | 1973.60 | 47.22 | 2.45% | 17.3 | 19.80 | | | 1697.97 | 1836.49 | 1975.00 |
| | \$VIX | VOLATILITY INDEX - NEW CALC (SPX) | 23.43 | -0.04 | -0.17% | 31.7 | -12.25 | | | 21.48 | 26.52 | 31.56 |
| | UUP | POWERSHS DB US DOLLAR INDEX | 23.47 | 0.00 | 0.00% | 37.2 | -15.32 | | | 23.38 | 23.77 | 24.17 |
| | UDN | POWERSHS DB US DOLLAR INDEX | 27.22 | -0.01 | -0.04% | 41.4 | 14.35 | | | 26.44 | 26.90 | 27.35 |
| Market Index Sectors | | | | | | | | | | | | |
| | \$SPX | S&P 500 INDEX | 976.29 | 22.22 | 2.33% | 21.4 | 18.98 | | | 858.91 | 919.13 | 979.36 |
| | \$XMI | AMEX MAJOR MARKET INDEX | 1006.72 | 18.40 | 1.86% | 27.3 | 18.47 | | | 881.41 | 946.55 | 1011.70 |
| | \$COMPQ | NASDAQ COMPOSITE INDEX | 1973.60 | 47.22 | 2.45% | 17.3 | 19.80 | | | 1697.97 | 1836.49 | 1975.00 |
| | \$OEX | S&P 100 INDEX | 455.61 | 9.33 | 2.09% | 20.6 | 18.63 | | | 403.37 | 430.41 | 457.46 |
| | \$NDX | NASDAQ 100 INDEX | 1601.52 | 36.52 | 2.33% | 16.4 | 20.32 | Potential Sell | 15% Rule | 1365.04 | 1482.35 | 1599.66 |
| | \$VIX | VOLATILITY INDEX - NEW CALC (SPX) | 23.43 | -0.04 | -0.17% | 31.7 | -12.25 | | | 21.48 | 26.52 | 31.56 |
| | \$VXN | NASDAQ VOLATILITY INDEX - CBOE | 25.87 | 0.88 | 3.52% | 28.3 | -4.87 | | | 22.41 | 26.99 | 31.57 |
| | \$RUI | RUSSELL 1000 INDEX | 533.81 | 12.28 | 2.35% | 21.3 | 19.07 | | | 468.48 | 501.92 | 535.37 |
| | \$RUT | RUSSELL 2000 INDEX | 545.85 | 17.15 | 3.24% | 23.1 | 19.56 | | | 467.95 | 507.33 | 546.72 |
| | \$RUA | RUSSELL 3000 INDEX | 569.71 | 13.48 | 2.42% | 21.2 | 19.13 | | | 499.13 | 535.20 | 571.27 |

Erlanger www.erlangerchartroom.com

- BiWeekly **Short Interest released** after the close Friday....reports will go out over the weekend.
- Daily EBB is now positive at 12.97 from 6.19.



- New Type 1s of Note **MWW**



- New Type 4s of Note **NWPX**



- Volatile earnings plays over the next trading sessions.

Welcome to the ORATS Earnings Move Report!

The goal of this report is to analyze movement in stocks around earnings.

Earnings Effect is calculated from past moves during earnings compared to normal moves in a stock.

Earnings effect caps are periodically tested actual and adjusted to match current conditions.

Implied is highlighted one standard deviation over-RED (below-GREEN) the ORATS projected volatility.

ORATS divided by Implied above 100% show under(over) valued second month implied volatility.

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Sort current column - Descending

Earnings date sources: Wall Street Horizon; WhisperNumber

Sort current column - Ascending

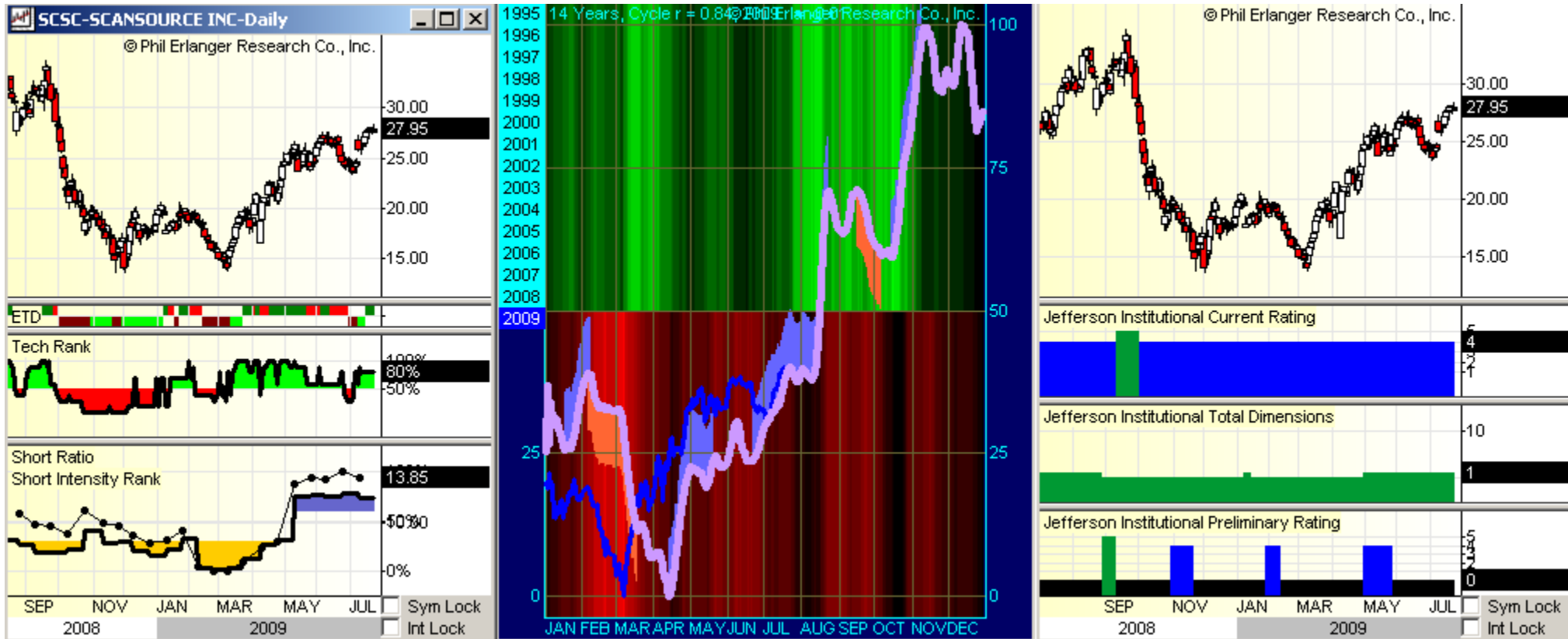
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| Date | Reporting# | AvgEffect |
|------|------------|-----------|
| 7/24 | 33 | 167% |
| 7/25 | 1 | 80% |
| 7/26 | 2 | 145% |
| 7/27 | 79 | 176% |
| 7/28 | 157 | 175% |
| 7/29 | 223 | 176% |
| 7/30 | 226 | 170% |

| Symbol | Name | AvgOpt Volume | Earnings Date | Earnings Time | Price | Normal Move | ORATS Move | Earn Effect | ORATS Month1 | ORATS Month2 | Implied Month1 | Implied Month2 | ORATS /Implied | Special Symbol* |
|----------------------|---------------|---------------|---------------|---------------|-----------|-------------|------------|-------------|--------------|--------------|----------------|----------------|----------------|-----------------|
| | | 2269 | | | \$25.07 | \$0.66 | \$1.13 | 172% | 56.1% | 53.2% | 52.3% | 50.4% | 110% | |
| BIDU | BAIDU INC-SP | 20065 | 7/23/2009 | After | \$ 331.84 | \$ 8.92 | \$ 15.91 | 178% | 44.2% | 45.8% | 47.1% | 44.4% | 103% | AACC* |
| FSLR | FIRST SOLAR I | 28769 | 7/30/2009 | After | \$ 156.14 | \$ 5.85 | \$ 12.43 | 213% | 69.0% | 64.8% | 64.8% | 59.3% | 109% | AAUK |
| MA | MASTERCARD IN | 13068 | 7/30/2009 | Before | \$ 183.58 | \$ 5.96 | \$ 11.10 | 186% | 116.0% | 94.9% | 39.2% | 35.1% | 270% | AB |
| STRA | STRAYER EDUCA | 511 | 7/30/2009 | Before | \$ 216.58 | \$ 5.20 | \$ 9.54 | 183% | 41.2% | 38.9% | 38.9% | 36.8% | 106% | ABAX* |
| CME | CME GROUP INC | 13804 | 7/23/2009 | Before | \$ 274.35 | \$ 7.39 | \$ 9.50 | 129% | 41.1% | 41.5% | 44.6% | 45.1% | 92% | ABB |
| UTHR | UNITED THERAP | 2477 | 7/31/2009 | Unknown | \$ 86.43 | \$ 2.34 | \$ 6.44 | 275% | 44.0% | 42.2% | 55.1% | 45.5% | 93% | ABC |
| FFH | FAIRFAX FINL | 76 | 7/30/2009 | After | \$ 271.40 | \$ 5.77 | \$ 6.10 | 106% | 34.2% | 34.2% | 37.4% | 38.2% | 90% | ABG |
| GMCR | GREEN MTN COF | 5608 | 7/29/2009 | After | \$ 68.06 | \$ 2.61 | \$ 5.86 | 225% | 58.1% | 54.1% | 70.5% | 62.8% | 86% | ABX* |
| DECK | DECKERS OUTDO | 1275 | 7/23/2009 | After | \$ 75.49 | \$ 2.15 | \$ 5.60 | 260% | 58.1% | 53.9% | 51.8% | 49.2% | 110% | ACC |
| AMZN | AMAZON.COM IN | 45091 | 7/23/2009 | After | \$ 93.55 | \$ 2.43 | \$ 5.47 | 225% | 63.0% | 56.4% | 46.9% | 42.7% | 132% | ACE* |
| CF | CF INDUSTRIES | 8319 | 7/27/2009 | After | \$ 75.65 | \$ 1.98 | \$ 5.40 | 273% | 50.4% | 49.5% | 46.7% | 44.1% | 112% | ACGL* |
| ESI | ITT EDUCATION | 3997 | 7/23/2009 | Before | \$ 101.76 | \$ 2.59 | \$ 4.80 | 185% | 60.3% | 54.1% | 41.7% | 42.0% | 129% | ACI |
| MTD | METTLER-TOLED | 186 | 7/23/2009 | After | \$ 87.02 | \$ 1.73 | \$ 4.76 | 275% | 38.1% | 34.9% | 34.4% | 31.3% | 112% | ACO |
| NEU | NEWMARKET COR | 308 | 7/28/2009 | After | \$ 80.83 | \$ 2.49 | \$ 4.67 | 188% | 62.2% | 56.8% | 48.6% | 46.9% | 121% | ACTG |
| CLW | CLEARWATER | 13 | 7/30/2009 | Before | \$ 34.39 | \$ 1.57 | \$ 4.32 | 275% | 144.0% | 107.5% | 65.8% | 67.2% | 160% | ACV |
| POT | POTASH CORP S | 66786 | 7/23/2009 | Before | \$ 91.65 | \$ 2.63 | \$ 4.28 | 162% | 57.8% | 55.8% | 47.1% | 48.5% | 115% | ACXM |
| DO | DIAMOND OFFSH | 2872 | 7/23/2009 | Before | \$ 90.06 | \$ 1.94 | \$ 4.15 | 214% | 49.9% | 46.7% | 36.3% | 37.2% | 126% | ADP* |
| STEC | STEC INC | 5396 | 8/3/2009 | Confirmed | \$ 35.53 | \$ 1.56 | \$ 4.12 | 263% | 90.8% | 77.4% | 78.3% | 73.7% | 105% | ADVS* |
| FLS | FLOWSERVE COR | 1861 | 7/29/2009 | After | \$ 71.73 | \$ 1.48 | \$ 4.06 | 275% | 38.5% | 39.9% | 41.5% | 40.6% | 98% | AEA |
| AMG | AFFIL MANAGER | 467 | 7/29/2009 | Before | \$ 63.47 | \$ 1.83 | \$ 3.94 | 215% | 60.7% | 56.0% | 46.9% | 44.4% | 126% | AEIS |

Jefferson Research www.jeffersonresearch.com






















- ScanSource (SCSC)** is on the *Jefferson Longs With Shorts Scan* and has seen shorts continue to press. Tech rank of 80% with short intensity of 73% and a short ratio of 13.85. Good entry on the long side here.



- **IPO This Morning:** none
- **Secondary Today:** none
- **Menlow Commentary:** none
- **Latest Frontline Reports:**

| LATEST FRONTLINE REPORTS | | |
|--|--------|-------------|
| Name | Symbol | Last Report |
| Dice Holdings | DHX | 07-23-09 |
| Ikanos Communications | IKAN | 07-23-09 |
| iROBOT | IRBT | 07-23-09 |
| Hittite Microwave | HITT | 07-23-09 |
| SunPower | SPWR | 07-23-09 |
| Hercules Offshore | HERO | 07-23-09 |
| Life Time Fitness | LTM | 07-23-09 |
| Starent Networks | STAR | 07-23-09 |
| Theravance | THRX | 07-23-09 |
| Global Payments | GPN | 07-23-09 |
| » View All Frontline Reports | | |

- Since Monday many Sector move to buy:

| Category Name | Score | 1Wk Chg | BSDI | Sig | Sig Date | Sig BSDI | % Chg |
|--|-------|---------|------|-----|-----------|----------|-------|
|  <u>Multi-Sector Holdings</u> | 15 | 16 | 50 | Buy | 7/23/2009 | 50 | - |
|  <u>Marine</u> | 13 | 8 | 23 | Buy | 7/23/2009 | 23 | - |
|  <u>Investment Bank & Bkg</u> | 13 | 8 | 55 | Buy | 7/23/2009 | 55 | - |
|  <u>Forest Products</u> | 11 | 4 | 13 | Buy | 7/23/2009 | 13 | - |
|  <u>Office / REIT's</u> | 11 | 8 | 23 | Buy | 7/23/2009 | 23 | - |
|  <u>Biotechnology</u> | 11 | 8 | 25 | Buy | 7/23/2009 | 25 | - |
|  <u>Health Care Equip</u> | 11 | 6 | 28 | Buy | 7/23/2009 | 28 | - |
|  <u>Steel</u> | 11 | 10 | 70 | Buy | 7/23/2009 | 70 | - |
|  <u>Const & Engineering</u> | 10 | 11 | 14 | Buy | 7/23/2009 | 14 | - |
|  <u>Personal Products</u> | 10 | 2 | 31 | Buy | 7/23/2009 | 31 | - |
|  <u>Distillers & Vintners</u> | 3 | 6 | 0 | N | 7/23/2009 | 0 | - |
|  <u>Regional Banks</u> | 3 | 2 | 7 | N | 7/23/2009 | 7 | - |
|  <u>Insurance Brokers</u> | 3 | 8 | 38 | N | 7/23/2009 | 38 | - |
|  <u>Paper Products</u> | -11 | -24 | 25 | N | 7/23/2009 | 25 | - |
|  <u>Oil & Gas Exp & Prod</u> | 13 | 10 | 9 | Buy | 7/22/2009 | 9 | 3.45 |
|  <u>Fertilizers & Ag Chem</u> | 3 | 11 | 0 | N | 7/22/2009 | 0 | 3.87 |
|  <u>Soft Drinks</u> | 1 | -12 | 9 | N | 7/22/2009 | 9 | 0.87 |
|  <u>Heavy Electrical Equip</u> | 15 | 12 | 0 | Buy | 7/21/2009 | 0 | 5.37 |
|  <u>Oil & Gas Equip & Srv</u> | 13 | 8 | 8 | Buy | 7/21/2009 | 10 | 1.66 |
|  <u>Integrated TComm Srv</u> | 9 | 2 | 71 | Buy | 7/21/2009 | 71 | 2.48 |
|  <u>Integrated Oil & Gas</u> | 8 | 4 | 57 | Buy | 7/21/2009 | 50 | 2.34 |

General Comments

http://www.bloomberg.com/apps/news?pid=20601087&sid=a8yA3nOPwv_Q#

Microsoft Profit Falls 29% as Software Demand Wanes

July 23 (Bloomberg) -- [Microsoft Corp.](#) fell as much as 8.8 percent in late trading after reporting a 29 percent profit drop and sales that missed analysts' estimates, a sign that demand for Windows and Office software is still declining.

Fourth-quarter net income was \$3.05 billion, or 34 cents a share, compared with \$4.3 billion, or 46 cents, a year earlier, the Redmond, Washington-based company said today in a statement. Revenue fell 17 percent to \$13.1 billion, short of the \$14.5 billion predicted by analysts in a Bloomberg survey.

Sales declined in all of Microsoft's main business units. Windows software revenue dropped 29 percent after the PC market contracted for three straight quarters. Some customers are holding off purchases until a new version of Windows comes out in October. Demand for Office software and advertising on Microsoft's Web sites also waned.

"It's a real disappointment," said [Brendan Barnicle](#), an analyst at Pacific Crest Securities in Portland, Oregon. He has an "outperform" rating on the shares. "It's a significant miss" in revenue.

Microsoft, the world's largest software maker, fell as much as \$2.25 to \$23.31 in extended trading, after closing at \$25.56 on the Nasdaq Stock Market. The stock [jumped](#) 29 percent last quarter.

'Lift Our Game'

"The economy continues to be challenging and we need to lift our game to another level," Chief Financial Officer [Chris Liddell](#) said on a conference call. While there are "signs we've seen the worst," conditions will remain difficult for the rest of the year, he said.

Revenue in the Windows unit fell for the third straight quarter to \$3.11 billion, missing the \$3.22 billion estimated by [Sarah Friar](#), an analyst at Goldman Sachs Group Inc. in San Francisco. PC purchases fell 5 percent last quarter, according to researcher Gartner Inc. Consumers are buying more slimmed-down notebooks called netbooks, which use an older and cheaper version of Windows.

Profit, excluding costs related to legal expenses, severance and investment losses, was 36 cents a share. Analysts had predicted a profit of 37 cents, according to the Bloomberg survey. Revenue a year earlier was \$15.8 billion.

For the year ended in June, Microsoft posted its first ever annual sales decline, a drop of 3.3 percent to \$58.4 billion.

‘Continued Fear’

“There’s continued fear of spending on the capital side in corporate America and globally,” said [Scott Richter](#), a portfolio manager at Fifth Third Bank in Cleveland. “Companies are in lockdown mode. The only way people are generally making the numbers is through cost cutting.” Fifth Third holds about 750,000 Microsoft shares.

Microsoft’s results contrasted with [Intel Corp.](#), the world’s largest chipmaker, which last week reported a smaller sales decline than analysts’ predicted. [Oracle Corp.](#), the second-largest software maker, posted profit and sales last month that topped estimates.

Microsoft is slashing costs to ride out the recession. The company announced the first job cuts in its history in January, eliminating about 5,000 positions. The company also delayed opening new offices, eliminated video-game and phone software, cut travel and lowered pay for contract workers.

The company cut expenses by \$800 million more than forecast in the quarter, Liddell said. For the entire year, Microsoft slashed \$3 billion of operating expenses.

Expense Reductions

Microsoft said today it will cut more costs in the next year than initially forecast. Operating expenses will be \$26.6 billion to \$26.9 billion for the year ending June 2010, lower than a prediction in January of \$27.4 billion.

“The most positive thing is the business outlook for next year, with operating expenses lower,” Barnicle said. “That’s encouraging that they’re continuing with cost savings.”

The recession also caused a decline in prices for Internet ads, such as graphical banners, which hurt Microsoft’s online business. Sales in the unit fell 13 percent to \$731 million. Goldman Sachs’s Friar predicted a drop of 10 percent to \$757 million. Total ad sales dropped 14 percent, led by the graphical display business. Revenue from Internet-search ads was unchanged from the year-ago period, Microsoft said.

Deferred Revenue

Last month, Microsoft released Bing, its rival to [Google Inc.](#)’s search engine. The new product, which features photo backgrounds and new features for shopping and travel inquiries, came out in the final month of the quarter.

Microsoft deferred \$276 million in Windows revenue from the quarter because some customers will get free upgrades to Windows 7. For the quarter that started July 1, Microsoft will defer \$1.1 billion to \$1.3 billion, the company said. The revenue will be recognized after Windows 7 goes on sale on Oct. 22.

Sales in Microsoft’s business [division](#), comprised mainly of the Office software, fell 13 percent to \$4.56 billion. Friar had predicted sales of \$4.97 billion.

Revenue in the unit that includes the Xbox video-games machine fell 25 percent to \$1.19 billion, missing Friar’s \$1.54 billion estimate. Microsoft sold 11 million Xbox consoles during the year, up from 8.7 million the previous year.

Server software fell 5.7 percent to \$3.51 billion as shipments of server computers dropped 24 percent industrywide. Friar estimated \$3.89 billion.

To contact the reporter on this story: [Dina Bass](#) in Seattle at dbass2@bloomberg.net